


LONDON ST.THOMAS ASSOCIATION OF REALTORS ${ }^{\circ}$

London and St. Thomas
Residential Market Activity and MLS® Home Price Index Report August 2022

| Actual | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2020 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 607 | -34.8 | -37.2 | -26.2 | -21.5 | -20.5 | -3.8 |
| Dollar Volume | \$393,357,990 | -31.4 | -19.2 | 16.3 | 57.4 | 99.2 | 167.7 |
| New Listings | 1,071 | 5.1 | 3.5 | 3.0 | 8.1 | -2.1 | 2.7 |
| Active Listings | 1,639 | 174.5 | 69.5 | 15.8 | 21.0 | -39.5 | -41.8 |
| Sales to New Listings Ratio ${ }^{1}$ | 56.7 | 91.4 | 93.4 | 79.0 | 78.0 | 69.8 | 60.5 |
| Months of Inventory ${ }^{2}$ | 2.7 | 0.6 | 1.0 | 1.7 | 1.8 | 3.5 | 4.5 |
| Average Price | \$648,036 | 5.2 | 28.7 | 57.5 | 100.5 | 150.8 | 178.3 |
| Median Price | \$595,000 | 3.5 | 28.0 | 54.5 | 105.2 | 151.1 | 178.0 |
| Sale to List Price Ratio ${ }^{3}$ | 97.4 | 107.7 | 104.5 | 101.0 | 100.0 | 97.7 | 96.9 |
| Median Days on Market | 22.0 | 8.0 | 8.0 | 13.0 | 16.0 | 32.0 | 38.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | August 2021 | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 5,889 | -25.6 | -2.1 | -6.8 | -22.8 | -4.1 | 8.8 |
| Dollar Volume | \$4,445,684,842 | -10.7 | 57.9 | 72.3 | 75.1 | 174.2 | 241.6 |
| New Listings | 10,705 | 11.4 | 34.5 | 20.5 | 10.2 | 1.8 | 6.4 |
| Active Listings ${ }^{4}$ | 1,140 | 86.0 | -1.8 | -12.5 | -9.2 | -57.9 | -59.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.0 | 82.4 | 75.5 | 71.1 | 78.5 | 58.4 | 53.8 |
| Months of Inventory ${ }^{6}$ | 1.5 | 0.6 | 1.5 | 1.6 | 1.3 | 3.5 | 4.2 |
| Average Price | \$754,913 | 20.0 | 61.3 | 84.9 | 126.9 | 185.9 | 214.0 |
| Median Price | \$700,000 | 18.8 | 60.9 | 84.2 | 133.3 | 191.8 | 218.2 |
| Sale to List Price Ratio ${ }^{7}$ | 111.4 | 111.7 | 102.8 | 102.6 | 102.7 | 97.7 | 97.3 |
| Median Days on Market | 7.0 | 7.0 | 9.0 | 10.0 | 12.0 | 27.0 | 32.0 |

[^0]New Listings (August only)






MLS® HPI Composite Benchmark Price and Average Price



[^1]| Actual | August 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | August | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 473 | -31.1 | -35.2 | -24.2 | -21.0 | -20.9 | -6.3 |
| Dollar Volume | \$329,524,025 | -28.6 | -17.2 | 19.2 | 56.8 | 97.7 | 163.7 |
| New Listings | 775 | 2.0 | 2.4 | -4.9 | -3.4 | -13.5 | -7.0 |
| Active Listings | 1,158 | 144.3 | 48.3 | -5.7 | 1.9 | -44.8 | -48.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 61.0 | 90.4 | 96.4 | 76.6 | 74.7 | 66.7 | 60.6 |
| Months of Inventory ${ }^{2}$ | 2.4 | 0.7 | 1.1 | 2.0 | 1.9 | 3.5 | 4.4 |
| Average Price | \$696,668 | 3.6 | 27.8 | 57.3 | 98.5 | 149.9 | 181.5 |
| Median Price | \$630,000 | -0.8 | 25.1 | 51.8 | 100.0 | 150.0 | 180.0 |
| Sale to List Price Ratio ${ }^{3}$ | 97.3 | 107.9 | 104.8 | 100.4 | 99.9 | 97.7 | 96.9 |
| Median Days on Market | 23.0 | 7.0 | 8.0 | 14.0 | 15.0 | 28.0 | 36.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | August 2021 | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 4,323 | -26.3 | -3.8 | -10.6 | -27.0 | -11.1 | 0.3 |
| Dollar Volume | \$3,534,628,375 | -11.9 | 54.9 | 66.1 | 64.5 | 155.6 | 216.9 |
| New Listings | 7,773 | 8.5 | 28.0 | 9.8 | 0.6 | -6.0 | -2.4 |
| Active Listings ${ }^{4}$ | 821 | 76.5 | -14.3 | -26.4 | -17.7 | -59.9 | -63.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.6 | 81.8 | 74.0 | 68.2 | 76.7 | 58.8 | 54.1 |
| Months of Inventory ${ }^{6}$ | 1.5 | 0.6 | 1.7 | 1.8 | 1.3 | 3.4 | 4.1 |
| Average Price | \$817,633 | 19.4 | 61.1 | 85.7 | 125.5 | 187.5 | 215.8 |
| Median Price | \$750,000 | 18.7 | 58.9 | 85.2 | 129.0 | 194.1 | 219.1 |
| Sale to List Price Ratio ${ }^{7}$ | 111.1 | 112.0 | 102.9 | 102.1 | 102.9 | 97.8 | 97.4 |
| Median Days on Market | 7.0 | 7.0 | 9.0 | 10.0 | 11.0 | 24.0 | 30.0 |

${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Sales Activity (August only)




Active Listings (August only)


Months of Inventory (August only)


MLS® HPI Single Family Benchmark Price and Average Price
 REALTORS


[^2]London and St. Thomas
MLS® Condo Townhouse Market

| Actual | August 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | August 2012 |
| Sales Activity | 74 | -38.8 | -41.7 | -23.7 | -32.1 | -22.9 | -10.8 |
| Dollar Volume | \$36,259,665 | -41.0 | -25.8 | 18.5 | 44.0 | 114.1 | 129.0 |
| New Listings | 160 | 22.1 | 11.1 | 44.1 | 56.9 | 44.1 | 36.8 |
| Active Listings | 234 | 333.3 | 254.5 | 220.5 | 181.9 | -16.4 | -12.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 46.3 | 92.4 | 88.2 | 87.4 | 106.9 | 86.5 | 70.9 |
| Months of Inventory ${ }^{2}$ | 3.2 | 0.4 | 0.5 | 0.8 | 0.8 | 2.9 | 3.2 |
| Average Price | \$489,995 | -3.5 | 27.4 | 55.3 | 112.1 | 177.8 | 156.8 |
| Median Price | \$464,950 | -5.1 | 20.8 | 57.6 | 111.4 | 194.3 | 151.3 |
| Sale to List Price Ratio ${ }^{3}$ | 98.8 | 109.0 | 104.1 | 102.9 | 101.5 | 97.6 | 97.7 |
| Median Days on Market | 17.5 | 7.0 | 7.0 | 8.0 | 18.0 | 41.5 | 44.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | August 2021 | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 795 | -18.7 | 6.4 | 3.7 | -17.1 | 13.7 | 15.9 |
| Dollar Volume | \$493,375,406 | 1.1 | 78.2 | 99.9 | 124.9 | 277.9 | 307.1 |
| New Listings | 1,534 | 30.9 | 73.7 | 68.9 | 44.2 | 29.6 | 32.4 |
| Active Listings ${ }^{4}$ | 160 | 187.6 | 130.2 | 143.3 | 79.5 | -47.2 | -45.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 51.8 | 83.4 | 84.6 | 84.5 | 90.1 | 59.0 | 59.2 |
| Months of Inventory ${ }^{6}$ | 1.6 | 0.5 | 0.7 | 0.7 | 0.7 | 3.5 | 3.4 |
| Average Price | \$620,598 | 24.4 | 67.5 | 92.9 | 171.3 | 232.3 | 251.2 |
| Median Price | \$608,000 | 28.4 | 68.9 | 102.7 | 186.8 | 254.5 | 287.3 |
| Sale to List Price Ratio ${ }^{7}$ | 114.5 | 113.2 | 103.3 | 105.5 | 104.0 | 97.6 | 97.4 |
| Median Days on Market | 7.0 | 7.0 | 8.0 | 8.0 | 14.0 | 35.0 | 36.0 |

[^3]

MLS® HPI Townhouse Benchmark Price and Average Price


ESTATE ASSOCIATION


[^4]REALTORS

| Actual | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {s }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | August 2017 | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { August } \\ & 2012 \end{aligned}$ |
| Sales Activity | 37 | -57.5 | -50.0 | -44.8 | -30.2 | -43.1 | -2.6 |
| Dollar Volume | \$13,944,600 | -55.7 | -42.0 | -23.5 | 15.4 | 5.4 | 147.5 |
| New Listings | 80 | -3.6 | -14.9 | 29.0 | 15.9 | 6.7 | 6.7 |
| Active Listings | 139 | 256.4 | 110.6 | 139.7 | 29.9 | -46.5 | -44.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 46.3 | 104.8 | 78.7 | 108.1 | 76.8 | 86.7 | 50.7 |
| Months of Inventory ${ }^{2}$ | 3.8 | 0.4 | 0.9 | 0.9 | 2.0 | 4.0 | 6.6 |
| Average Price | \$376,881 | 4.3 | 16.1 | 38.5 | 65.4 | 85.1 | 154.2 |
| Median Price | \$340,000 | 0.7 | 21.4 | 37.1 | 77.1 | 139.4 | 167.2 |
| Sale to List Price Ratio ${ }^{3}$ | 95.4 | 104.7 | 103.3 | 103.4 | 98.6 | 97.9 | 95.7 |
| Median Days on Market | 26.0 | 13.0 | 8.0 | 15.0 | 21.0 | 50.0 | 63.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | August 2021 | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 521 | -30.7 | 0.0 | 9.0 | -18.3 | 2.8 | 47.6 |
| Dollar Volume | \$237,947,183 | -16.6 | 55.0 | 101.2 | 69.1 | 155.2 | 336.6 |
| New Listings | 891 | 2.3 | 37.7 | 53.6 | 13.4 | -1.3 | 13.8 |
| Active Listings ${ }^{4}$ | 97 | 62.3 | 56.4 | 41.8 | -31.1 | -66.4 | -60.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 58.5 | 86.3 | 80.5 | 82.4 | 81.2 | 56.1 | 45.1 |
| Months of Inventory ${ }^{6}$ | 1.5 | 0.6 | 1.0 | 1.1 | 1.8 | 4.5 | 5.5 |
| Average Price | \$456,712 | 20.4 | 55.0 | 84.6 | 107.1 | 148.4 | 195.8 |
| Median Price | \$421,777 | 22.3 | 60.4 | 87.7 | 141.4 | 201.3 | 219.5 |
| Sale to List Price Ratio ${ }^{7}$ | 110.4 | 108.7 | 102.0 | 103.9 | 99.4 | 97.5 | 96.8 |
| Median Days on Market | 8.0 | 7.0 | 10.0 | 11.0 | 23.0 | 43.0 | 41.0 |

${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
2 Active listings at month end / monthly sales; compared to levels from previous periods.
${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Sales Activity (August only)





MLS® HPI Apartment Benchmark Price and Average Price


London and St. Thomas


[^5]| MLS ${ }^{\circledR}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | August 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$599,500 | -4.0 | -14.8 | -23.0 | 0.5 | 59.2 | 107.9 |
| Single Family | \$637,600 | -3.7 | -14.9 | -23.9 | 0.0 | 59.1 | 104.5 |
| One Storey | \$576,100 | -2.5 | -15.5 | -22.9 | 1.9 | 60.2 | 108.1 |
| Two Storey | \$679,600 | -4.5 | -14.5 | -24.4 | -0.9 | 58.4 | 102.6 |
| Townhouse | \$511,700 | -5.4 | -16.1 | -22.4 | 1.4 | 65.0 | 137.7 |
| Apartment | \$421,600 | -4.7 | -10.9 | -12.0 | 5.4 | 58.6 | 148.7 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



## 

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1323 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 合㓏

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1406 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5938 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

1 Storey ㅅ

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1163 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6600 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1646 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5581 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

Townhouse 䚙

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Attached Specification | Row |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1245 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |


| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 2 |
| Age Category | 31 to 50 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1006 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 7 |
| Type Of Foundation | Poured concrete |
| Wastewater Disposal | Municipal sewers |

Compared to ${ }^{*}$

| Actual | August 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2019 \end{aligned}$ | August 2017 | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | August 2012 |
| Sales Activity | 414 | -39.9 | -40.9 | -31.2 | -28.5 | -25.1 | -8.0 |
| Dollar Volume | \$261,812,561 | -37.7 | -25.6 | 6.1 | 36.6 | 81.4 | 148.2 |
| New Listings | 745 | 2.3 | -2.7 | 3.2 | 1.2 | -0.1 | 1.2 |
| Active Listings | 1,052 | 196.3 | 64.4 | 21.5 | 23.5 | -35.2 | -39.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 55.6 | 94.6 | 91.5 | 83.4 | 78.7 | 74.1 | 61.1 |
| Months of Inventory ${ }^{2}$ | 2.5 | 0.5 | 0.9 | 1.4 | 1.5 | 2.9 | 3.9 |
| Average Price | \$632,397 | 3.6 | 26.0 | 54.2 | 91.0 | 142.4 | 169.8 |
| Median Price | \$585,000 | 1.7 | 25.8 | 53.9 | 96.0 | 142.7 | 170.8 |
| Sale to List Price Ratio ${ }^{3}$ | 97.8 | 108.3 | 104.9 | 101.6 | 100.5 | 97.9 | 97.2 |
| Median Days on Market | 21.0 | 7.0 | 8.0 | 12.5 | 15.0 | 30.0 | 34.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2020 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | August 2017 | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { August } \\ & 2012 \end{aligned}$ |
| Sales Activity | 4,221 | -27.4 | -3.5 | -9.2 | -25.1 | -6.8 | 3.2 |
| Dollar Volume | \$3,137,573,698 | -13.6 | 52.8 | 64.4 | 64.3 | 160.5 | 217.8 |
| New Listings | 7,775 | 9.6 | 34.2 | 21.2 | 9.2 | 3.2 | 6.2 |
| Active Listings ${ }^{4}$ | 766 | 85.8 | 2.3 | -5.8 | -0.2 | -54.4 | -57.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 54.3 | 81.9 | 75.5 | 72.5 | 79.2 | 60.1 | 55.9 |
| Months of Inventory ${ }^{6}$ | 1.5 | 0.6 | 1.4 | 1.4 | 1.1 | 3.0 | 3.5 |
| Average Price | \$743,325 | 19.0 | 58.3 | 81.1 | 119.4 | 179.4 | 207.8 |
| Median Price | \$699,900 | 19.6 | 60.8 | 83.7 | 129.5 | 186.8 | 218.1 |
| Sale to List Price Ratio ${ }^{7}$ | 112.6 | 112.3 | 103.4 | 103.5 | 103.7 | 98.0 | 97.6 |
| Median Days on Market | 7.0 | 7.0 | 8.0 | 8.0 | 11.0 | 25.0 | 29.0 |

${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
8 Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sales Activity (August only)


New Listings (August only)



Months of Inventory (August only)


Average Price and Median Price



[^6]Compared to ${ }^{*}$

| Actual | August2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { August } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2019 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 28 | 16.7 | -22.2 | 33.3 | 40.0 | 27.3 | 64.7 |
| Dollar Volume | \$18,251,801 | 28.1 | 5.3 | 119.9 | 208.2 | 212.5 | 385.4 |
| New Listings | 29 | -14.7 | 16.0 | -23.7 | 0.0 | -27.5 | -25.6 |
| Active Listings | 73 | 114.7 | 78.0 | -20.7 | -13.1 | -55.2 | -54.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 96.6 | 70.6 | 144.0 | 55.3 | 69.0 | 55.0 | 43.6 |
| Months of Inventory ${ }^{2}$ | 2.6 | 1.4 | 1.1 | 4.4 | 4.2 | 7.4 | 9.4 |
| Average Price | \$651,850 | 9.8 | 35.4 | 65.0 | 120.1 | 145.5 | 194.7 |
| Median Price | \$626,000 | 16.5 | 38.2 | 69.2 | 124.4 | 149.2 | 291.3 |
| Sale to List Price Ratio ${ }^{3}$ | 96.9 | 108.5 | 102.7 | 98.3 | 97.4 | 95.0 | 95.5 |
| Median Days on Market | 38.0 | 9.0 | 17.0 | 41.0 | 43.0 | 54.5 | 77.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 184 | -21.7 | 3.4 | 15.7 | -7.5 | 9.5 | 24.3 |
| Dollar Volume | \$133,731,678 | -9.1 | 69.5 | 125.7 | 128.3 | 204.8 | 288.1 |
| New Listings | 332 | 16.5 | 31.2 | 13.7 | 16.1 | -3.8 | 0.3 |
| Active Listings ${ }^{4}$ | 50 | 64.0 | -8.7 | -31.9 | -27.7 | -65.6 | -68.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.4 | 82.5 | 70.4 | 54.5 | 69.6 | 48.7 | 44.7 |
| Months of Inventory ${ }^{6}$ | 2.2 | 1.0 | 2.4 | 3.7 | 2.8 | 6.9 | 8.6 |
| Average Price | \$726,803 | 16.1 | 64.0 | 95.0 | 146.9 | 178.3 | 212.1 |
| Median Price | \$690,500 | 10.9 | 64.4 | 97.3 | 155.7 | 215.4 | 263.4 |
| Sale to List Price Ratio ${ }^{7}$ | 106.0 | 106.9 | 100.1 | 99.1 | 98.0 | 96.1 | 95.4 |
| Median Days on Market | 11.0 | 9.0 | 17.0 | 21.0 | 26.0 | 54.0 | 64.0 |

${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.


Sales Activity (August only)

Active Listings (August only)
New Listings (August only)

Average Price and Median Price



[^7]Compared to ${ }^{*}$

| Actual | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | August 2017 | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | August 2012 |
| Sales Activity | 18 | -41.9 | -41.9 | -41.9 | -28.0 | -30.8 | 0.0 |
| Dollar Volume | \$20,710,800 | -24.1 | -9.5 | 24.2 | 83.3 | 138.4 | 219.9 |
| New Listings | 48 | 20.0 | 33.3 | 0.0 | 26.3 | -5.9 | 6.7 |
| Active Listings | 80 | 128.6 | 5.3 | -31.6 | 21.2 | -51.5 | -43.7 |
| Sales to New Listings Ratio ${ }^{1}$ | 37.5 | 77.5 | 86.1 | 64.6 | 65.8 | 51.0 | 40.0 |
| Months of Inventory ${ }^{2}$ | 4.4 | 1.1 | 2.5 | 3.8 | 2.6 | 6.3 | 7.9 |
| Average Price | \$1,150,600 | 30.7 | 55.9 | 113.8 | 154.6 | 244.3 | 219.9 |
| Median Price | \$852,500 | -3.1 | 22.3 | 69.7 | 101.5 | 173.2 | 208.6 |
| Sale to List Price Ratio ${ }^{3}$ | 96.0 | 106.4 | 103.6 | 102.2 | 99.1 | 97.6 | 97.5 |
| Median Days on Market | 27.0 | 8.0 | 13.0 | 13.0 | 16.0 | 38.0 | 43.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | August 2021 | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 211 | -21.0 | 14.7 | -8.3 | -15.6 | -1.4 | 31.9 |
| Dollar Volume | \$228,507,396 | -2.2 | 95.7 | 84.3 | 93.3 | 180.5 | 323.0 |
| New Listings | 401 | 14.2 | 29.8 | -0.7 | 7.2 | -19.6 | 7.2 |
| Active Listings ${ }^{4}$ | 47 | 35.5 | -44.2 | -53.4 | -40.2 | -68.9 | -63.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 52.6 | 76.1 | 59.5 | 56.9 | 66.8 | 42.9 | 42.8 |
| Months of Inventory ${ }^{6}$ | 1.8 | 1.0 | 3.6 | 3.5 | 2.5 | 5.6 | 6.4 |
| Average Price | \$1,082,973 | 23.7 | 70.6 | 100.9 | 129.0 | 184.4 | 220.7 |
| Median Price | \$962,000 | 16.6 | 60.7 | 95.0 | 106.4 | 175.2 | 212.8 |
| Sale to List Price Ratio ${ }^{7}$ | 107.5 | 110.7 | 101.4 | 101.1 | 101.9 | 98.0 | 97.0 |
| Median Days on Market | 7.0 | 7.0 | 12.5 | 13.0 | 16.0 | 33.0 | 36.5 |

${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.
Sales Activity (August only)
New Listings (August only)

Average Price and Median Price



[^8]Compared to ${ }^{*}$

| Actual | August$2022$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | August 2017 | August 2015 | August 2012 |
| Sales Activity | 25 | -16.7 | -59.0 | -26.5 | -16.7 | -7.4 | 0.0 |
| Dollar Volume | \$14,267,300 | -23.5 | -51.8 | -3.1 | 61.3 | 124.0 | 167.6 |
| New Listings | 51 | 54.5 | -13.6 | 18.6 | 64.5 | -1.9 | 18.6 |
| Active Listings | 85 | 117.9 | 4.9 | -8.6 | 16.4 | -39.3 | -38.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 49.0 | 90.9 | 103.4 | 79.1 | 96.8 | 51.9 | 58.1 |
| Months of Inventory ${ }^{2}$ | 3.4 | 1.3 | 1.3 | 2.7 | 2.4 | 5.2 | 5.5 |
| Average Price | \$570,692 | -8.2 | 17.6 | 31.7 | 93.6 | 141.9 | 167.6 |
| Median Price | \$601,000 | 7.3 | 33.6 | 51.3 | 109.4 | 164.8 | 245.4 |
| Sale to List Price Ratio ${ }^{3}$ | 96.4 | 108.8 | 102.4 | 100.3 | 97.7 | 99.5 | 95.4 |
| Median Days on Market | 36.0 | 9.5 | 7.0 | 13.5 | 22.5 | 44.0 | 51.0 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 261 | -20.9 | -15.5 | -11.2 | -18.9 | 4.0 | 27.9 |
| Dollar Volume | \$196,264,496 | -4.4 | 36.5 | 59.0 | 86.7 | 207.1 | 315.7 |
| New Listings | 491 | 27.2 | 17.7 | 16.1 | 18.0 | 12.9 | 31.6 |
| Active Listings ${ }^{4}$ | 66 | 111.6 | -31.1 | -25.8 | -21.3 | -50.4 | -48.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 53.2 | 85.5 | 74.1 | 69.5 | 77.4 | 57.7 | 54.7 |
| Months of Inventory ${ }^{6}$ | 2.0 | 0.8 | 2.5 | 2.4 | 2.1 | 4.3 | 5.1 |
| Average Price | \$751,971 | 20.9 | 61.6 | 79.1 | 130.3 | 195.3 | 224.9 |
| Median Price | \$710,000 | 18.3 | 62.3 | 79.7 | 131.6 | 201.5 | 225.3 |
| Sale to List Price Ratio ${ }^{7}$ | 109.8 | 112.7 | 101.3 | 100.1 | 99.4 | 97.6 | 96.9 |
| Median Days on Market | 7.0 | 7.0 | 13.0 | 13.0 | 16.0 | 30.0 | 50.0 |

${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes. ESTATE ASSOCIATION





Average Price and Median Price


Sales Activity (August Year-to-date)


Active Listings ${ }^{1}$ (August Year-to-date)


New Listings (August Year-to-date)


Months of Inventory ${ }^{2}$ (August Year-to-date)


[^9]| Actual | August$2022$ | Compared to ${ }^{\text {s }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { August } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2020 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | August 2017 | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 63 | -24.1 | -20.3 | -6.0 | 6.8 | -21.3 | 5.0 |
| Dollar Volume | \$36,719,628 | -22.8 | 2.9 | 57.9 | 143.7 | 113.6 | 234.2 |
| New Listings | 105 | 16.7 | 36.4 | 14.1 | 45.8 | 1.0 | 19.3 |
| Active Listings | 138 | 220.9 | 294.3 | 66.3 | 48.4 | -40.3 | -43.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 60.0 | 92.2 | 102.6 | 72.8 | 81.9 | 76.9 | 68.2 |
| Months of Inventory ${ }^{2}$ | 2.2 | 0.5 | 0.4 | 1.2 | 1.6 | 2.9 | 4.1 |
| Average Price | \$582,851 | 1.7 | 29.1 | 67.9 | 128.2 | 171.2 | 218.3 |
| Median Price | \$583,000 | 3.9 | 30.7 | 72.7 | 145.0 | 181.0 | 232.2 |
| Sale to List Price Ratio ${ }^{3}$ | 97.5 | 107.6 | 104.4 | 99.2 | 98.9 | 97.6 | 96.5 |
| Median Days on Market | 21.0 | 7.0 | 8.0 | 11.0 | 19.0 | 36.0 | 56.5 |


| Year-to-date | $\begin{aligned} & \text { August } \\ & 2022 \end{aligned}$ | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { August } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { August } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { August } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { August } \\ 2012 \end{gathered}$ |
| Sales Activity | 547 | -11.8 | 5.2 | 6.0 | -16.6 | -0.2 | 30.5 |
| Dollar Volume | \$361,914,489 | 8.0 | 76.6 | 102.6 | 117.2 | 209.0 | 348.3 |
| New Listings | 864 | 22.4 | 45.9 | 39.4 | 17.4 | 3.3 | 14.7 |
| Active Listings ${ }^{4}$ | 81 | 129.8 | 37.9 | 19.8 | -7.7 | -64.5 | -65.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 63.3 | 87.8 | 87.8 | 83.2 | 89.1 | 65.6 | 55.6 |
| Months of Inventory ${ }^{6}$ | 1.2 | 0.5 | 0.9 | 1.0 | 1.1 | 3.3 | 4.5 |
| Average Price | \$661,635 | 22.5 | 67.9 | 91.1 | 160.5 | 209.5 | 243.4 |
| Median Price | \$641,100 | 22.0 | 68.7 | 92.8 | 161.7 | 208.3 | 246.5 |
| Sale to List Price Ratio ${ }^{7}$ | 110.9 | 111.2 | 102.3 | 101.3 | 100.1 | 97.5 | 97.2 |
| Median Days on Market | 7.0 | 6.0 | 8.0 | 11.0 | 14.0 | 32.0 | 44.0 |

[^10]Sales Activity (August only)


Average Price and Median Price



[^11]
[^0]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^1]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^2]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^3]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^4]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^5]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^6]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^7]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^8]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^9]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^10]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^11]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

